

IMPROVING SUSTAINABILITY

Partnerships and certification experiences. | Brussels, 2012



Mission of LIVE Growth

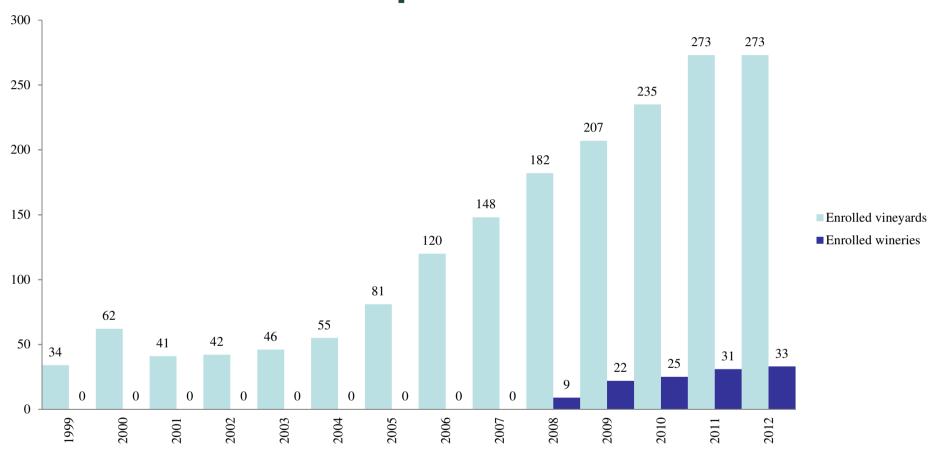
Practical Implementation of IPM
Salmon-Safe, IOBC and other Partnerships
Challenges
Recognition, Benefits, Inspiration



LIVE's Mission

LIVE aims to preserve human and natural resources in the wine industry of the Pacific Northwest. We accomplish this through internationally-recognized third-party certification of collaborative science-based winegrowing standards of Integrated Production

LIVE Membership Growth – 1999 to 2012





LIVE Today

273 Vineyard, 32 Winery Members

4187 vineyard hectares enrolled

Oregon, Washington, Idaho, British Columbia

4 Regional Vineyard Technical Committees

5 Inspectors

Board of 9 Directors



Funding

Fully self-sustaining from membership dues and inspection fees as of 2010

Application fee: \$100

Annual Dues: \$175 up to 20 acres + \$2/acre over 20

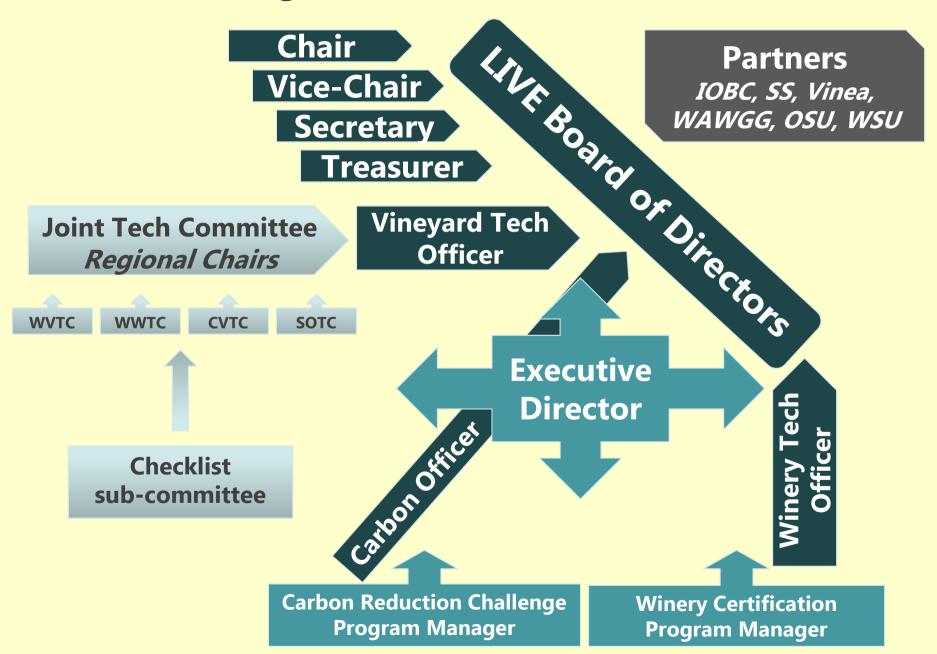
\$350 inspection fee

Sponsorships

Grants for expansion and special projects

Donations

Organizational Structure



Administrative Timeline of Vineyard Certification

Open Enrollment for New Members

Final Determination Meeting

Joint Tech
Committee Meeting

LIVE Annual Meeting: *Elect board, training, awards*

December 10th Deadline for Reporting

Collect inspector reports

December

November

Update standards

March

Inspections

Receive IOBC Endorsement: Publish standards

February

Negotiate Inspector Contracts and Assign Inspections

August

Outreach, recruiting, grant-writing

Harvest

October

Lecture

January

Lecture

Lecture

April

May

Training

July

June

Lecture

September

Training

Reporting Training

Inspection Process



- Independent 3rd Party
- Years 1 and 2 and every 3rd year thereafter
- Feedback mechanism from vineyard to organization
- Vineyard walk and record review: review practices via LIVE Checklist
- Review inputs and plans: Pesticide,
 Fertilizer, Irrigation

Full Page View | Instructions/Glossary | Notes Summary | Print

CHAPTERS

- 1. Farm Records, Self-Inspection, Training and Traceability
- 2. Biodiversity, Ecological Infrastructures
- 3. Site Selection
- 4. Site Management
- 5. Varieties, Rootstock. Sowing/Planting Aspects
- 6. Plant Nutrition and Fertilizer Use
- 7. Irrigation
- 8. Integrated Plant (Crop) Protection
- 9. Harvesting
- 10. Post-Harvest
- 11. Animal Density and Welfare On Mixed Farms With Livestock
- 12. Worker Health and Safety
- 13. Salmon-Safe Whole-Farm Protocols

CONTROL POINTS

- 8.1 Application of the LIVE Green/Yellow lists
- 8,2 Recording pests and diseases, and applying thresholds
- 8.3 Use of pesticides
- 8.4 Records on pesticide applications
- 8.5 Pre-harvest intervals (PHI) and residue levels
- 8.6 Pesticide storage conditions
- 8.7 Spray equipment
- 8.8 Disposal of ag-chemicals

View Overall Progress

₹8.3. Use of pesticides

8.3.1. If EPA-registered pesticides are used, the grower adheres to all listings and limits on the LIVE Yellow List of Approved Pesticides, Enter N/A if no EPA-registered pesticides have been used 124



8.3.2. Limit for sulfur use as set by LIVE has not been exceeded. See LIVE Yellow List of Approved Pesticides for your regional limit. 📂



8.3.3. Limit for fungicidal use of copper as set by LIVE has not been exceeded. See LIVE Yellow List of Approved Pesticides for reference.



8.3.4. Less than 25 lbs of sulfur per acre has been used. 📂



8.3.5. The grower has practiced mode of action rotation when applying pesticides. 📂



Screenshot of LIVE Online Checklist



Screenshot of Item Explanation from Checklist

Important | This list is to be used in conjunction with the LIVE Passport for Region I. Restrictions on certain chemistries are annotated in red directly to the right of the Active Ingredient(s).

Fungicides

Target Pest	Active Active Ingredient	! Restrictions!	LIVE Group Common Trade Common Trade Name(s)**	code	FRAC Code*	Resistance Risk	Form Number of Maximum Number of Applications	mulation	Chemical Family	Leaching FO	REI (Hours)	PHI (Days)	Toxicity	, class	signal Word
Botrytis cinerea															
2012	Fenhexamid		Elevate	Α	17	L to M	3	WDG	Hydroxyanilide	1	L	4	0	III, IV	CAUTI
	Cyprodinil		Vangard	С	9	М	3	WG	Anilinopyrimidine	126	L	12	7	III, IV	CAUTI
	Pyrimethanil		Scala	С	9	М	3	SC	Anilinopyrimidine	22	L	12	7	III, IV	CAUTI
	Bacillus subtilis		Serenade	D	-	Unknown	3	WDG	Biological			4	0	IV	CAUTI
	Reynoutria spp		Regalia	Q	P5	L	See Label		Plant Host Inducers			4	0		CAUTI
	Azoxystrobin !	¹ For these three materials, the intended use must be clarified on the LIVE Pesticide Reporting Form (whether for botrytis or mildew) and must have matching rate.	Abound	F	11	Н	3	FL	Strobilurines	14	L	12	14	Ш	CAUTI
	Trifloxystrobin !		Flint	F	11	Н	3	WG	Strobilurines	1	L	12	14	III, IV	CAUTI
	Boscalid [!]		Endura	_	7	M to H	3	WG	Strobilurines	1.4	н	12	14	III	CAUTI
			Pristine	r	,	IVI to H	3	WG	Strobilurines	14	п	12	14	""	CAUTI
	Copper Formulations below Limit 3lbs/acre per year of ACTIVE INGREDIENT. Copper has														
	extreme persistence in soil. If use														
	the application, that no less harmf nearby waterways.	ul alternative exists, and that there	ris negligible risi	C OI (contaminating										
	Connor Hudrovido		NuCani Chamn		NA (NAulti cito)			WG	Inorganic			24	0	111	DANG



Technical Committees

Regional committees work independently and report activities via chair of each committee

Meet as needed throughout the year

Cross section of members

Salmon-Safe

- Certification in year 1 if in compliance
- No extra cost and is performed simultaneously with LIVE inspection
- Inspection of non-vineyard parts of farm to comply with 'whole-farm' implementation of IPM
- Standards integrated into checklist



Other Partners – Who, where, and why?













 Pilot programs in New York, Virginia,
 Ontario Canada, southern England, based on LIVE/IOBC model



Comparison to Conventional

- No official studies have been conducted
- Anecdotally, 20-40% reduction in inputs
- Increase in beneficials and soil tilth, decrease in erosion and chronic pest problems
- Potential for a comprehensive study via LIVE data

Challenges with Sustainability and Certification



- Rationalizing fees and process
- "Greenwash"
- Regional differences and politics
- Weakening of standards
- Lag time between end of season and certification
- Labeling what is being certified? Grapes?Wine?
- Contractors



How to promote compliance

- Perceived market value (winery + consumer)
- Competent and timely administration
- Education
- Voluntary aspect (pay to play)



- Certificate
- Annual Award for Outstanding Achievement
- Marketing materials for tasting room use
- Some wineries require certified grapes and pay more
- Participate in a community of conscious growers
- In development: Discount program for LIVE members

LIVE certifies that

BETHEL HEIGHTS/JUSTICE VINEYARD

6060 BETHEL HEIGHTS ROAD, SALEM, OR 97304

has successfully passed the annual requirements of LIVE, Inc. and may continue to use the LIVE, IOBC, and Salmon-Safe logos on the commercial label for certified grapes

YEAR 2011 CERTIFICATION NUMBER OR-LIVE-03-VINEYARD00001

LIVE, INC. LOW INPUT VITICULTURE AND ENOLOGY PO BOX 5185 SALEM OR 97304







Annual Endorsement



We are proud to be both a LIVE Certified Vineyard and Winery. This means that we are part of an innovative wine community in the Pacific Northwest. We champion environmental stewardship in our grape-growing and winemaking practices, and are dedicated to certification as a way to validate our efforts to you, the good consumer of wine.

WHAT IS LIVE? LIVE stands for Low Input Viticulture and Enology and is a membergoverned not-for-profit program that uses third-party certification to verify what we publicly claim about our sustainable practices. Through its standards and reliance on collaborative research, LIVE promotes the use of environmentally safe, economically feasible, and socially equitable management practices in the vineyard and winery.

WHAT DOES SUSTAINABLE CERTIFICATION MEAN? In the Vineyard

- We see the vineyard as a whole system that creates and maintains quality
 We reduce and responsibly manage solid and liquid winery waste materials. fruit production
- fertilizers with the goal of protecting the farmer, the environment, and
- natural fertility and ecosystem stability.
- sity on the whole farm
- . Through LIVE's partner, Salmon-Safe, we work to protect watersheds our wines. from negative impacts of farming so that fish can thrive.

to cultural and natural processes over chemical substitutes.

- · We conserve resources by reduction and responsible use of energy,
- . We work to achieve reductions in greenhouse gas emissions.
- . We implement practices to reduce reliance on synthetic chemicals and . We treat our workers fairly and provide them with adequate and safe working conditions

This matters to you because it means that we are closely watching what . We promote sustainable farming methods that maintain biological diveris happening in our vineyard and winery to see how our practices affect our land, the workers, the environment beyond our walls, and of course

STILL HAVE QUESTIONS?

We're passionate about these issues, and would be delighted to share We minimize inputs into the winemaking process with preference given
 more with you. Just ask us! Learn about LIVE at www.liveinc.org

Tasting Room Materials

Logo use on farm signs



Logo Use on wine labels and in-store promotion







2012 Award for Outstanding Achievement in Sustainability

Luci Wisniewski and Tom Owen
Sunnyside Vineyard
LIVE member since 1999

